

SUMMARY OF PRIVATE SECTOR CONSULTATION AND FEEDBACK STATEMENT Rules and Statement of Guidance - Reinsurance Arrangements

No.	Section	Comments	The Authority's Response	Consequent Amendments to the Proposed Measure
		SECTION-SPECIFIC C	OMMENTS	
1.	Section 2.2 The Authority recognises that reinsurance arrangements will vary according to the manner in which the business of the insurer is structured, organised and managed; its business objectives; its size; and the nature, scale and complexity of its operations. The overriding principle, however, is that reinsurance arrangements must be adequate to satisfy the requirements of the Authority and relevant acts and regulations.	Consistency of the use of "size, nature, scale and complexity" throughout the document	Amended as recommended.	Section 2.2 amended to read; The Authority recognises that reinsurance arrangements will vary according to the manner in which the business of the insurer is structured, organised and managed; its business objectives; and the size, nature, scale and complexity of its operations. The overriding principle, however, is that reinsurance arrangements must be adequate to satisfy the requirements of the Authority and relevant acts and regulations.
2.	Section 4.2 The Authority will consider the contents of these Rules and Statement of Guidance in its supervisory processes including onsite inspection.	The reinsurance strategy in the licensee's CIMA approved business plan should be sufficient for non-complex outward reinsurance arrangements (e.g. some B(iii) license holders) so that a separate reinsurance strategy document is not required.	Authority of any material changes to its reinsurance	No amendments required.

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			regulatory requirement to seek approval for business plan changes. Section 7.4 requires insurers to notify only material changes to its reinsurance strategy.	
3.	The following definitions are provided for the purpose of the Rule and Statement of Guidance: a) "Insurer" refers to an entity licensed by the Authority as an insurer under the Insurance Act that utilises any form of outward reinsurance (for the purpose of the Rule and Statement of Guidance, insurer also refers to the "ceding insurer").	Should 'retrocession agreements' be defined? The following is suggested for your consideration – 'the reinsurance ceded by reinsurers'	Amended as recommended.	New Section 5.1 (f) added, and reads as follows: Retrocession" refers to reinsurance purchased by a reinsurer.
	b) "Reinsurance" refers to insurance purchased by a ceding insurer to provide protection against certain risks. Reinsurers assume these risks in exchange for a premium. For the Rule and Statement of Guidance, "reinsurance" includes retrocession arrangements. c) "Reinsurance Contract" is an agreement that transfers insurance risk. d) "Reinsurer" refers to a regulated insurance company that assumes the risk of a ceding insurer in exchange of a premium.	Rule needs to define "Regulated" as articulated in feedback statement	"Regulated" defined in the measure.	New Section 5.1 (b) added, and reads as follows; "Regulated means authorized and/or supervised by a financial services regulator recognized by the Authority."

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4.	Rule 7.6 The insurer must advise the Authority of any material problems with the reinsurance arrangements that will adversely affect the insurer's ability to meet future obligations. The insurer must advise the Authority of plans to redress such issues.	This section is equivocal. What is contemplated by CIMA in a situation for example whereby a reinsurer "issues a reservation of rights" letter or denies a claims (with or without acting in bad faith)? Does CIMA expect to be advised? If there is a known "material" failure e.g. financial impairment of a significant %/\$ line of reinsurance recoverables (as opposed to a (mere) "problem") that is one thing but as is currently worded, this provision is unduly burdensome. CIMA cannot expect to sit beside the claims management and negotiation function of its licensees and be apprised of every reservation of rights letter or denial of claim etc. Unfortunately, re/insurance is a promise to pay – not a guarantee to pay and this results (all too often) in robust claims recoveries negotiations which may be a "problem" only and subject to resolution through negotiation and/or through the courts or the arbitration process. Suggest rewording to: 7.6 The insurer must advise the Authority of any material failure of the reinsurance arrangements (such as the financial impairment of an insurer-entity threatening amount of recoveries from the reinsurer) that will adversely affect the insurer's ability to meet future	The Authority has noted the comment and will reword Rule 7.6 for clarity.	"The insurer must advise the Authority of any material problems that could lead to failure of the reinsurance arrangements (such as those threatening material recoveries from the reinsurer) and likely adversely affect the insurer's ability to meet future obligations and to comply with the Act and solvency requirements. The insurer must advise the Authority of steps taken to address such issues."

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		obligations. The insurer must advise the Authority of steps taken to address such issues.		
5.	Rule 7.7 The insurer must document the minimum criteria to be used for the selection of reinsurers. Unless otherwise approved by the Authority, only regulated reinsurers are permitted to be used by the insurer.	Capitalize the word "Regulated" and make it a defined term.	From the Authority's point of view, "Regulated" means regulated by a financial services regulator recognized by CIMA.	Section 5 amended to include the following definition: "Regulated means authorized and/or supervised by a financial services regulator recognized by the Authority."
6.	Rule 7.7 () Unless otherwise approved by the Authority, only regulated reinsurers are permitted to be used by the insurer. and Rule 7.8 () Unless otherwise approved by the Authority, only regulated brokers are permitted to be used by the insurer.	regulated brokers and regulated reinsurers are any organization regulated anywhere in the world by a recognized regulator e.g. any member of the International Associations of Insurance Supervisors, USA State insurance regulators and/or the like	Please see response above.	No amendment required.
7.	Rule 7.8 The insurer must document the minimum criteria to be used for the selection of the brokers to the extent brokers are used to arrange reinsurance. Unless otherwise approved by the Authority, only regulated brokers are permitted to be used by the insurer.	Capitalize "Regulated Brokers" and make it a defined term as defined in the Insurance Act and to confirm permissibility of a broker that is regulated in another jurisdiction outside the Cayman Islands.	Please see response above (i.e. comment 5)	No amendment required.

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		Add clarity to confirm reinsurers regulated outside the Cayman Islands are permissible.		
8.	Section 8 – Risk Transfer Rule 8.1 The insurer must have sufficient documentation about its reinsurance contracts to be able to demonstrate the economic impact of the risk transfer i.e. the degree of risk transfer in an economic sense. Rule 8.2 Where the insurer is not retaining any risk (merely acts as a pass-through), which is reinsured by a reinsurer, the insurer must have sufficient documentation to demonstrate the business purpose of the reinsurance arrangement. SOG 8.3 Where a reinsurance contract and/or structure of reinsurance contracts used by the insurer, has the characteristic whereby the risk transfer contemplated by the reinsurance contract(s) is cancelled, deemed ineffective or mitigated by an alternative agreement then the Authority deems there to be insufficient risk transfer to consider the contract as a reinsurance contract.	Should 'risk transfer' be defined in the context of applicable accounting standards?	Risk transfer has a general meaning where insurance risk is contractually transferred from one party to another.	No amendments required.
	Rule 8.4			

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	Where the insurer is aware that the reinsurer is not retaining any risk ceded to it by the insurer (is used as a pass-through), the insurer must document the rationale and purpose for the use of such a structure. The documents must specify the responsibilities and controls that will be implemented by the insurer to ensure sufficient management of the risks in the absence of retaining any of the risk by its reinsurer.			
9.	Rule 8.2 Where the insurer is not retaining any risk (merely acts as a pass-through), which is reinsured by a reinsurer, the insurer must have sufficient documentation to demonstrate the business purpose of the reinsurance arrangement.	Use of the term "merely" could be viewed as pejorative/negative. Suggest its removal Note; many Cayman class Bs subcategory (i), (ii) and (iii)s licensees reinsure admitted carriers on a 100% QS basis – in whole, or for a layer or on a co-ins of a layer and thus it can be viewed as being somewhat duplicitous that this would be a term used when the Cayman captive in turn cedes out on this very same basis. Very relevant for Class Cs (Cat Bonds and Side-Cars) who by their nature cede 100%. All reinsurance arrangements, either at a 100% QS basis or less, assumed into or ceded out of a Cayman captive are fully described in the CIMA approved business plan. Reinsurance fronting (intermediary reinsurers) are traditional arrangements.	The Authority has noted that the business plan does not routinely address this matter. The term "merely" will be removed and the Rule amended for clarity.	Rule 8.2 is amended to read: "Where the insurer is not retaining any risk (is used as a pass-through), which is reinsured by a reinsurer, the insurer must have sufficient explanation in its business plan or any other record agreed with the Authority to demonstrate the business purpose of the reinsurance arrangement."
		If the term "documentation" is satisfied by the contents of the insurers CIMA		

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		approved business plan, then this is sufficient. Suggest rewording to: 8.2 Where the insurer is not retaining any risk, which is reinsured by a reinsurer, the insurer must have sufficient explanation in its business plan to demonstrate the business purpose of the reinsurance arrangement.		
10.	Where a reinsurance contract and/or structure of reinsurance contracts used by the insurer, has the characteristic whereby the risk transfer contemplated by the reinsurance contract(s) is cancelled, deemed ineffective or mitigated by an alternative agreement then the Authority deems there to be insufficient risk transfer to consider the contract as a reinsurance contract.	,	The Authority is satisfied with the paragraph.	No amendment required.
11.	Rule 8.4 Where the insurer is aware that the reinsurer is not retaining any risk ceded to it by the insurer (is used as a pass-through), the insurer must document the rationale and purpose for the use of such a structure. The documents must specify the responsibilities and controls that will be implemented by the insurer to ensure sufficient management of the risks in the absence of retaining any of the risk by its reinsurer.	if it was not aware, it should have been aware and /or it should have sufficient enquiries so as to have become aware"which is unduly onerous and problematic.	The Authority notes the comment and has amended the Rule for clarity.	"Where the insurer is knowingly participating in a programme or structure whereby the reinsurer is not retaining any risk ceded to it by the insurer (is used as a passthrough), the insurer must document the rationale and purpose for the use of such a programme or structure in its business plan or any other record agreed with the Authority, and the insurer must specify the responsibilities and

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		entity's outwards Retrocession is placed at what %, and with whom and at what Terms and Conditions and to document this.		controls that it will implement to ensure sufficient management of the risks in the absence of retention of such risks by the reinsurer."
		There is no contractual relationship between the insurer/cedent (tier 1) and the retrocessionaire (tier 3) in this scenario. These placements to the tier 3 retrocessionaire may indeed be propriety and/or confidential. Therefore the ability for the insurer/cedent to impose any "responsibilities and controls" on any retrocessionaire that is completely independent of the insurer, is both de minis and unrealistic. Even if related to the retrocessionaire, confidentiality and propriety requirements may impede informing CIMA/documenting this.		
		8.4 Where the insurer is knowingly participating in a programme or structure whereby the reinsurer is not retaining any risk ceded to it by the insurer (is used as a passthrough) and the insurer has consented to the reinsurer not retaining any risk, the insurer must document the rationale and purpose for the use of such a programme or structure in its Business Plan.		

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12.	Where the insurer utilises a broker to place the reinsurance, the insurer must ensure that the broker has sufficient expertise to assist with the design of the reinsurance programme and/or placing of the reinsurance program. The insurer must also consider the financial soundness of the broker obtaining the reinsurance coverage and any potential conflicts of interest between the broker and the reinsurer.	The draft Rule/SOG states that where the insurer utilises a broker to place the reinsurance, the insurer must ensure that the broker has sufficient expertise to assist with the design of the reinsurance programme and/or placing of the reinsurance program. The Rule should clarify or define what is deemed to be "sufficient expertise" in this scenario. Does "sufficient expertise" require a definition as per the PSA feedback	The Authority is satisfied with the sufficiency of Rule 9.2 but will edit for clarity.	"Where the insurer utilises a broker to place the reinsurance, the insurer must perform due diligence assessment to ensure that the broker has expertise to assist with the design of the reinsurance programme and/or placing of the reinsurance programme. The insurer must also consider the financial soundness of the broker obtaining the reinsurance coverage and any potential conflicts of interest between the broker and the reinsurer."
13.	Rule 9.2 Where the insurer utilises a broker to place the reinsurance, the insurer must ensure that the broker has sufficient expertise to assist with the design of the reinsurance programme and/or placing of the reinsurance program. The insurer must also consider the financial soundness of the broker obtaining the reinsurance coverage and any potential conflicts of interest between the broker and the reinsurer.	Capitalize the word "Regulated" and make it a defined term.	See the Authority's response to comment no. 5.	No amendments required.
14.	Rule 12.3 Insurer must have controls in place to assess and identify any risks arising from a mismatch in the terms and conditions between reinsurance contracts and the underlying policies.	Relevant where Facultative R/I is purchased on an individual risk or where a policy of insurance is reinsured outwards in whole or part – where there is a direct connection between the front-end and the back-end. Not relevant where e.g. outwards Cat protection, stop loss, aggregate excess of loss, et al, is purchased – on a portfolio or a bouquet, basis.	The Authority has noted the comment and will amend the Rule.	Rule 12.3 is amended to read: "Insurer must have controls in place to identify any material risks arising from a material mismatch, based upon a prudent understanding of the contracts, in the terms and conditions between reinsurance contracts and the underlying policy."

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		Also, de facto, there will always be differences between the underlying and the outwards in a situation as is laid out (Facultative R/i), it is a matter of degree of mismatch only. Suggest rewording: 12.3 Insurer must have controls in place to identify any material risks arising from a material mismatch, based upon a prudent understanding of the contracts, in the terms and conditions between reinsurance contracts and the underlying policy.		
15.	SOG 12.5 All material reporting due to and from reinsurers should be timely and complete, and settlements should be made as required by the reinsurance contract. Where it has been contractually agreed that balances (example, premium and claims) may be offset, controls should be implemented to ensure that such balances are accurately recorded in the books of the insurer.	Replace the words "accurately recorded" with "appropriately recorded".	The Authority is satisfied with the paragraph as laid out.	No amendment required.

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	Where the insurer has assumed catastrophe exposed risks and is purchasing reinsurance protection to mitigate against potential losses arising from extreme catastrophe events, the insurer must ensure that it has documented the following: a) policies and procedures for catastrophe exposure management, including identifying persons responsible for the ongoing monitoring of accumulations and to measure the exposure against the insurer's risk appetite, b) the persons and/or organisation responsible for conducting catastrophe modelling; and c) its risk appetite to provide clarity as to the risks that are retained by the insurer and those that are covered by reinsurance protections (including reference to any intragroup arrangements) and ensure such risk appetite is approved by the Board of Directors.	Reference to identifying "a person" is too specific and would possible be redundant quickly. Suggest rewording: 13.1. Where the insurer has assumed catastrophe exposed risks and is purchasing reinsurance protection to mitigate against potential losses arising from extreme catastrophe events, the insurer must ensure that it has documented the following: a) policies and procedures for catastrophe exposure management, including identifying persons, departments or organisations responsible for the ongoing monitoring of accumulations and measurement of exposures against the insurer's risk appetite, b) the persons, departments and/or organisation responsible for conducting catastrophe modelling; and c) its risk appetite to provide clarity as to the risks that are retained by the insurer and those that are covered by reinsurance protections (including reference to any intragroup arrangements) and ensure such risk appetite is approved by the Board of Directors.	the comment and will amend Rule 13.1 accordingly.	"Where the insurer has assumed catastrophe exposed risks and is purchasing R reinsurance protection to mitigate against potential losses arising from extreme catastrophe events, the insurer must ensure that it has documented the following: a) policies and procedures for catastrophe exposure management, including identifying persons, departments, or organisations responsible for the ongoing monitoring of accumulations and measurement of exposures against the insurer's risk appetite, b) the persons, departments, or organisations responsible for conducting catastrophe modelling; and c) its risk appetite to provide clarity as to the risks that are retained by the insurer and those that are covered by reinsurance protections (including reference to any intra-group arrangements) and ensure such risk appetite is approved by the Board of Directors."